

INSURANCE WOMEN OF BUFFALO, INC.

Organized October 1942
Incorporated November 1973

HISTORY

In 1942, the Insurance Women of Buffalo was formed by 90 charter women who found the Insurance Industry to be a challenging, exciting career. Today, almost 80 women in all facets of the insurance field, find insurance to be just as challenging and have declared their commitment to the Insurance Women of Buffalo, Inc. As a member of the Insurance Women of Buffalo, Inc., you are also a member of the National Association of Insurance Women (International) with a membership in excess of 8,000.

INSURANCE WOMEN OF BUFFALO, INC. MEMBERSHIP

Insurance Women of Buffalo, Inc. is open to professionals in the insurance and risk management industries, regardless of job title or career level, who are committed to their own personal and professional development.

WHY JOIN THE INSURANCE WOMEN OF BUFFALO, INC.?

- Education.
- Communication.
- Networking.
- Leadership Training.
- Mentoring.

OBJECTIVES

- To develop efficiency in the insurance business through educational programs.
- To encourage and foster high ethical standards in business relations.
- To promote the spirit of friendship and service among all people in the Insurance Industry.

EDUCATIONAL PROGRAMS

- Communicate with Confidence – a series of ten sessions providing training in public speaking through delivery of prepared and impromptu speeches. An opportunity to develop poise, self-confidence and improved speaking skills.
- Leadership Development Program – a series of eight sessions on oral and written communication, goal setting, decision making, delegation, mentoring and conducting effective meetings. The program is geared to developing leadership abilities both personally and professionally.
- Underwriting for Non-Underwriters – two sessions designed to show the type of information that underwriters need to rate and underwrite both personal and commercial risks and to illustrate the importance of completed applications.
- Monthly speakers on subjects pertinent to industry related issues.

INSURANCE

- Optional major medical and hospitality indemnity programs are available at reasonable rates.

PUBLICATIONS

- Today's Insurance Professionals – a quarterly publication dedicated to our industry on the national level.
- Queen City Caller – a monthly bulletin of insurance related news and events on the local level.
- The NAIW Connections – an electronic newsletter providing information on association news and opportunities.

DESIGNATIONS

- Certified Professional Insurance Woman / Man (CPIW/CPIM)
- Diversified Advance Education (DAE)

Attainment of these designations offers tangible evidence of high professional standards, a commitment to continued education and an awareness of industry issues.

MEETINGS

- Local Association Meeting – a monthly dinner meeting is held on the second Tuesday of each month enabling members to continue their professional development and education, to exchange ideas and to develop a network of contacts.
- Annual State Meeting – held in the fall for the purpose of conducting elections and other business and programs necessary to enhance the needs of the state and local association within each state.
- Regional Conference – each Spring the nine states in our region (Region 1) convene for a conference with diversified programs to help members broaden their knowledge of insurance and improve their management and leadership skills.
- National Convention – held annually about the first week in June, the convention draws over 450 participants. Programs feature nationally recognized experts at workshops and general sessions.

WHAT THE INSURANCE WOMEN OF BUFFALO, INC. HAS TO OFFER TO THE INSURANCE COMMUNITY

- Professional Development and Networking.
- Education Scholarships.
- Formal educational courses offered on an ongoing basis.
- Qualified members available to instruct various courses.
- Monthly bulletin with legislative and educational information.
- Employment and job announcements for both members looking for positions and employers looking for professionals.
- Safety Programs.

The truly successful person recognizes the value and necessity of intelligent planning, ceaseless effort and professional involvement. It is only through such activities that progress is made, both for individuals and for the organizations within which they operate. The NAIW has something to offer such professionals. Let us show you how membership can benefit you and provide you with an opportunity to contribute to the betterment of your colleagues.